



Hamburg, March 1, 2018

Aurubis is in advanced negotiations regarding the sale of Segment FRP to Wieland-Werke AG, Ulm













FY 2016/17

- » Production of 230,000 t of copper and alloyed products
- » Approx. 1,740 employees + ca. 300 at Schwermetall
- » Revenue of € 1.3 billion + € 330 million at Schwermetall

ONE Aurubis











Transformation program

ONE Aurubis

Strategy	Organization & Responsibility	Business Improvement	Leadership & Employee Development	Culture & Communication
Clear direction	Efficient organization			

Multi-layered processes, more added value



(customer)



Marketing & Sales,

Customer Service

Market (suppliers)

Commercial

Procurement of

raw materials &

production planning

Markt (new applications)

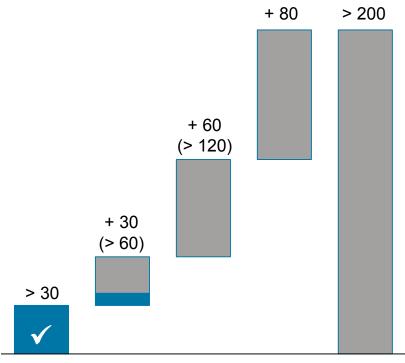
TECHNOLOGY

Defined project objectives have been achieved



Target: > € 200 million

(in € million)



2016/17 2017/18 2018/19 2019/20 2019/20

- » Measures for 2017/18 have been identified and are being implemented
- We are currently fully on schedule
- » All of the company's divisions are contributing to project success, including both production and the corporate functions.
- » Possible deteriorating market conditions, as compared to reference year 2014/15, could have a counter-effect.

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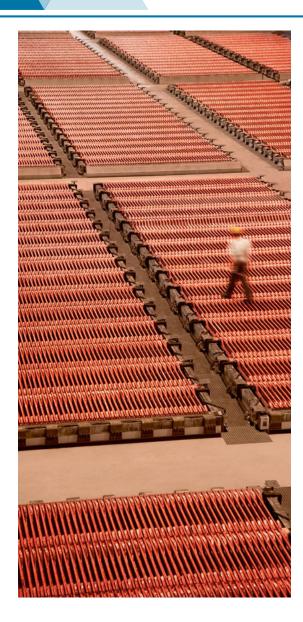
Transformation program

ONE Aurubis

Strategy	Organization & Responsibility	Business Improvement	Leadership & Employee Development	Culture & Communication
Clear	Efficient	Better	Employee	Unifying
direction	organization	processes	development	culture

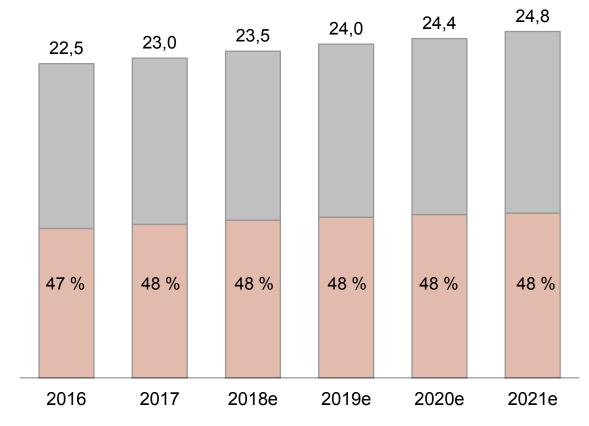
Global demand for copper continues to increase





Global demand for refined copper (in million t)

China (share in %)



Source: Wood Mackenzie 12/2017

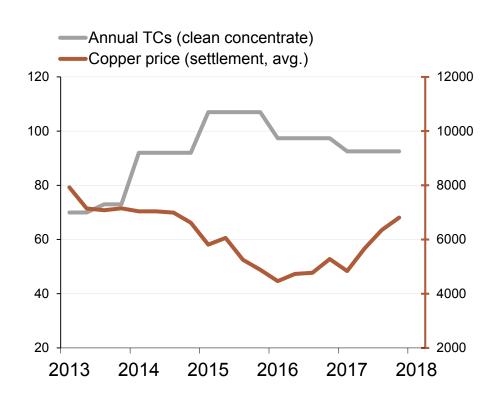
FY 2016/17: Good concentrate supply, with satisfactory treatment and refining charges



Countries of origin for copper concentrates

Other Chile 19% 22% Mexico 4% Georgia 6% Peru 18% Canada 8% Brazil Bulgaria 11% 12%

TC development for copper concentrates (in US\$/t)

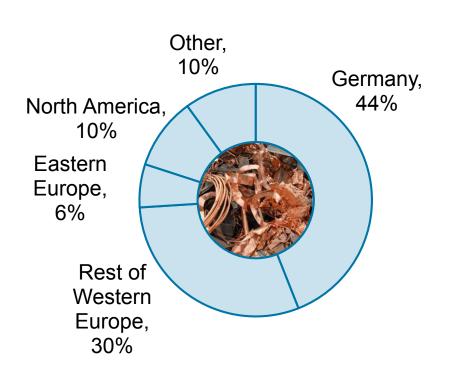


Source: Aurubis FY 2016/17

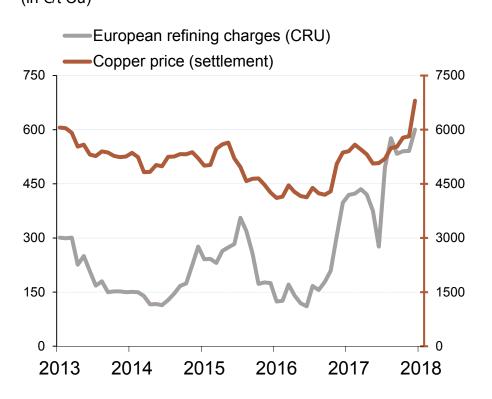
FY 2016/17: Higher refining charges due to the metal price, with good supply



Countries of origin for recycling materials



Refining charges for copper scrap and copper price (in €/t Cu)



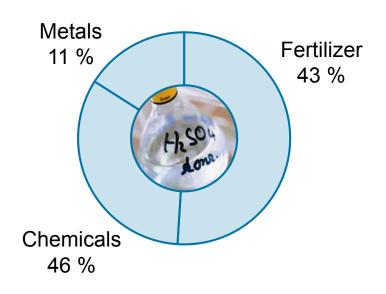
Source: Aurubis FY 2016/17

Sulfuric acid in FY 2016/17: Markets stabilized increasingly in the last FY

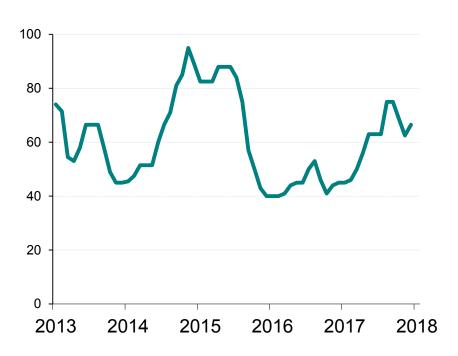


Aurubis sulfuric acid

according to sales sectors



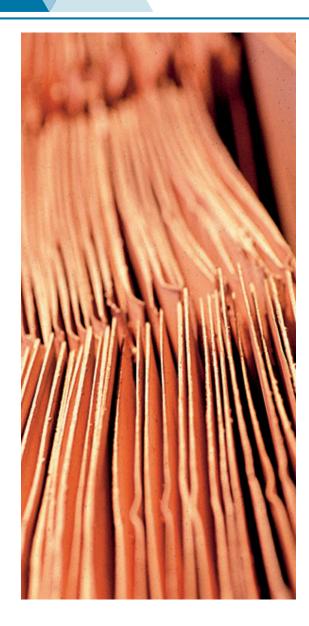
Sulfuric acid price (CFR Brazil spot price, in US\$/t)



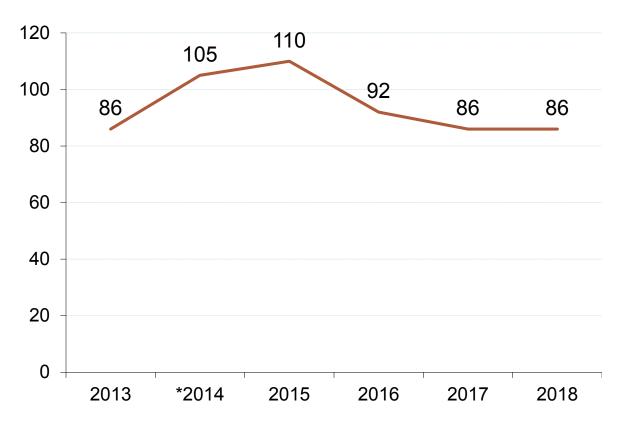
Source: Aurubis FY 2016/17

European copper premium





European copper premium (in US\$/t)



^{*} beginning on June 1, 2014: US\$ 86/t

Aurubis has a leading position in the copper valueadded chain



	FY 2016/17	Change vs. prior year	Position
Concentrate processing*	2,424,000 t	+12 %	No. 2 worldwide
Copper scrap input	272,000 t	+8 %	No. 1 worldwide
Cathode output	1,156,000 t	+7 %	No. 2 worldwide
Wire rod output	719,000 t	-5 %	No. 1 worldwide
Copper shapes output	190,000 t	+11 %	No. 1 in Europe
Flat rolled products and specialty wire output	230,000 t	+6 %	No. 1 worldwide
Sulfuric acid output	2,364,000 t	+14 %	

^{*} Custom smelter production

Aurubis' result significantly higher than in the previous year, as expected





	FY 2016/17	FY 2015/16
Operating EBT (€ million)	298	213
Net cash flow (€ million)	480	239
Operating ROCE*	15.1 %	10.9 %
Equity ratio (equity / total liabilities)	52.5 %	47.8 %
Net debt / EBITDA**	-0.5	0.1

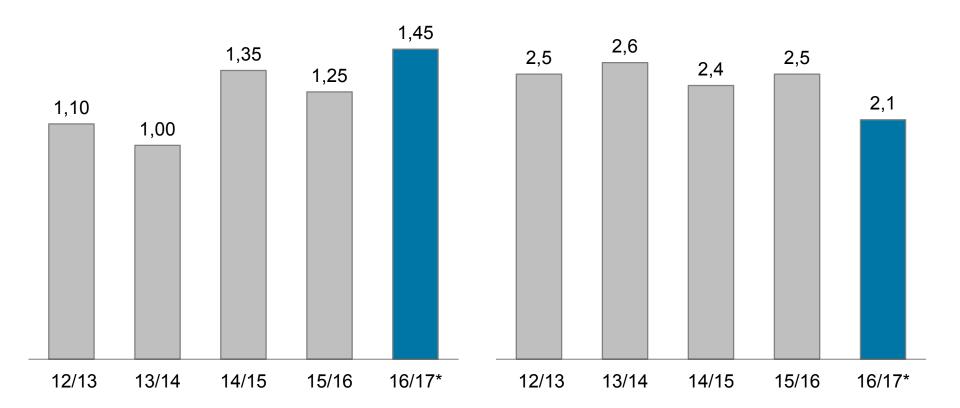
^{*} Rolling EBIT last 4 quarters
** Rolling EBITDA last 4 quarters

Executive Board and Supervisory Board propose significantly higher dividend payout of € 1.45





<u>Dividend yield</u> (in %)



^{*} proposal

Aurubis result significantly higher than previous year





	Q1 2017/18	Q1 2016/17
Operating EBT (€ million)	79	18
Net cash flow (€ million)	-246	-41
Operating ROCE (%) (operating EBIT last 4 quarters)	15.4	9.5

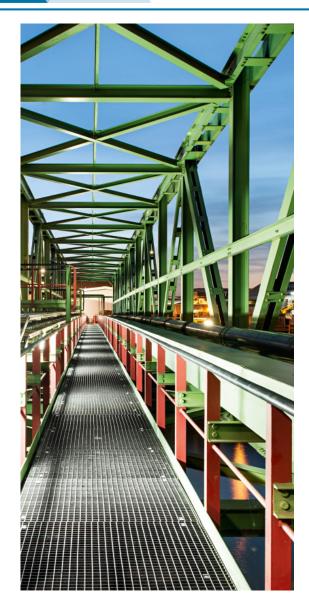




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Forecast for 2017/18: Very good prior year level is expected to be maintained





We expect operating EBT **at the very good** prior year level and a slightly lower operating ROCE for the Aurubis Group in fiscal year 2017/18 compared to the reporting year.

Aurubis definition for a qualified comparative forecast

Change in operating EBT		Operating ROCE delta percentage points		
± 0 to 5 %	At prior-year level	± 0 to 1	At prior-year level	
± 5.1 to 15 %	Moderate	± 1 to 4	Slight	
> ±15 %	Significant	> ± 4	Significant	

OUR MISSION AND VISION:

∆Aurubis

Corporate purpose and ambition for the future

Mission

Responsibly transforming raw materials into value to provide metals for an innovative world.

Vision 2025

Passion for metallurgy. Metals for progress. Together with you.

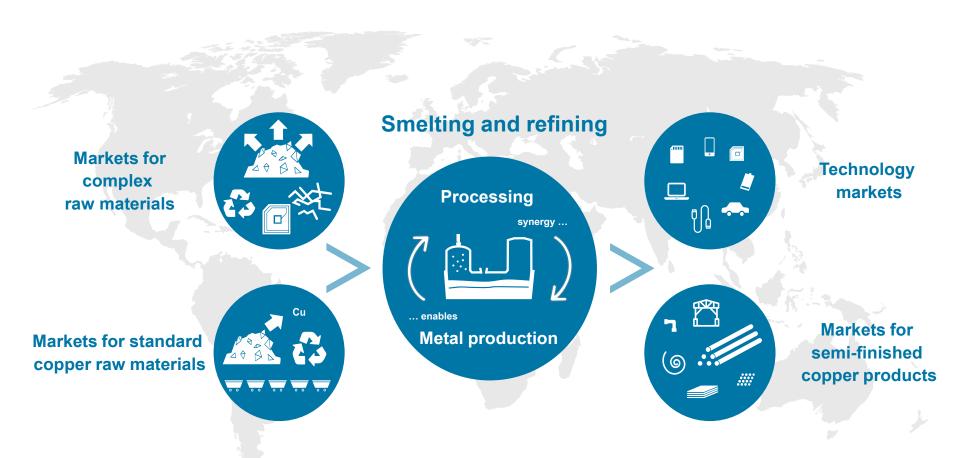






Our business model: metallurgical expertise and processing capabilities as the basis for success





Metals for an innovative world: our copper makes the future possible

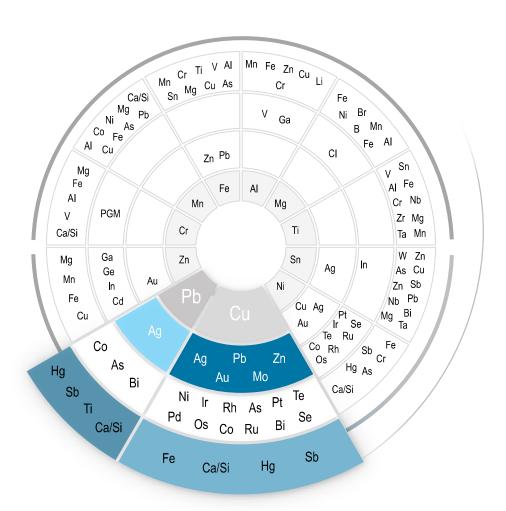




Base metal copper: Aurubis has an optimal starting point for multi-metal strategy



Base metals and their accompanying elements



Our market environment: Opportunities and challenges for further development



Markets for standard copper raw materials

Markets for complex raw materials

Product markets

Societal trends



Increasing mine output and rising levels of copper scrap



Increasing metal prices make complex raw materials more attractive



Delayed development of mining projects could lead to cathode deficits



UN Sustainable Development Goals (SDG)



Smelter capacity increasing worldwide



Mine-specific composition of complex concentrates



Demand for copper products bolstered by mega trends



Global knowledge society



Competition for standard raw materials



Global e-scrap levels are increasing, collection rates are still low



Growth in application markets increases the demand for metals that accompany copper



Change & disruption



Volatile treatment and refining charges



Increasing levels of valuable industrial residue



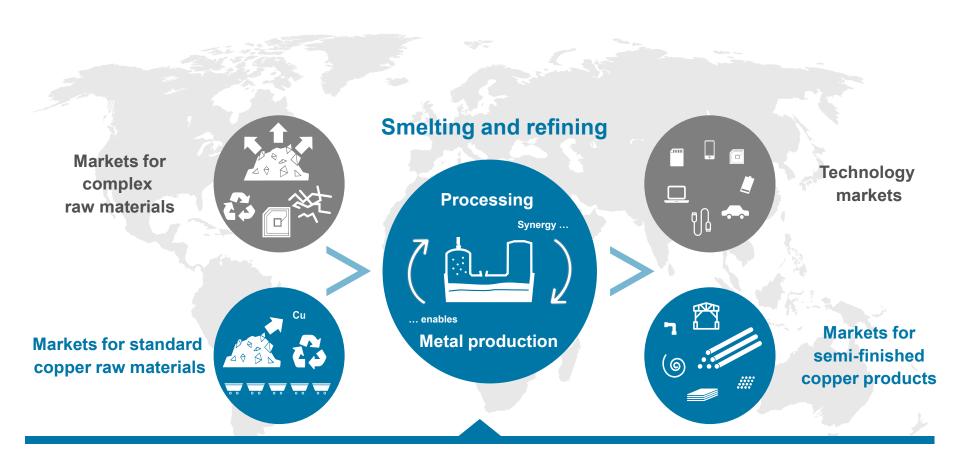
Sulfuric acid markets remain volatile



Using resources responsibly

Our strategic focus: Strengthening the copper business



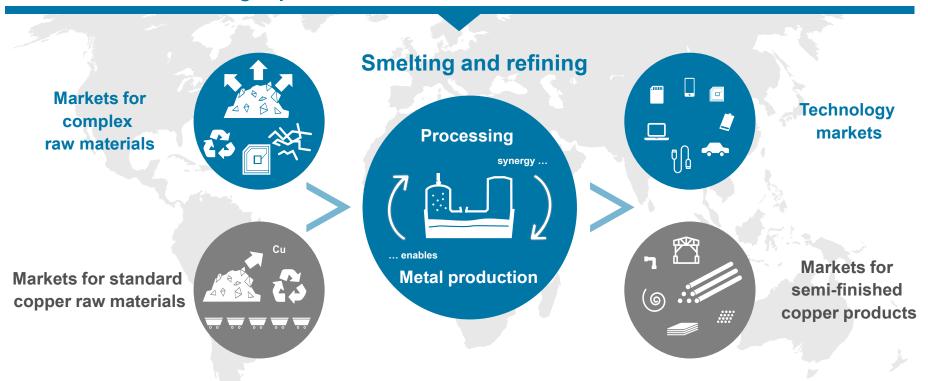


Strengthening the leading position: competitive costs & structural optimization

Our strategic focus: Development of the multi-metal business



Expansion of the multi-metal business: Outstanding expertise & innovative solutions for the industrial sector



OUR STRATEGY:

∆Aurubis

Growth, Efficiency and Responsibility



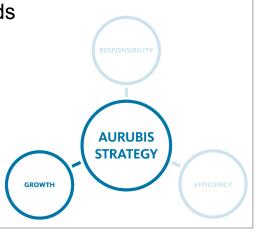
Strategic focus "Growth": Continued development of multi-metal expertise



Approach



- » Consistent further development of multi-metal processing methods
- » Development of mine-specific solutions
- » Development of recycling solutions
- » Establishing new sales channels



Goals



100 % sales growth for other metals (non-copper) by FY 2022/23* 100 % volume increase directly related to increasingly complex recycling materials by FY 2022/23*

Establishing **new sales** channels

for metals with rapidly growing demand

^{*} Basis: FY 2016/17

Future Complex Metallurgy (FCM) project: important step for multi-metal growth





- » Hamburg and Olen: > 180 jobs
- » Production start: FY 2020/21
- » Capex: approx. € 320 million
- » Additional raw material input
- > EBITDA increase:€ 80 million beginning in FY 2022/23

- » Expansion for complex raw materials
- » New and optimized processes
- » Synergies
- » Shorter throughput times for precious metals
- » Production of numerous metals
- » Lower sales of intermediate products



Figures according to a preliminary feasibility study

Strategic focus "Growth": Aurubis will report on a broader metal portfolio in the future



Copper



Gold



Silver



Lead



Nickel



PGM

Platinum
Osmium
Iridium
Ruthenium
Rhodium
Palladium



Tin



Minor metals

Selenium Tellurium Rhenium Antimony Bismuth



Growth: Aurubis acquires Codelco's shares in Deutsche Giessdraht







- Until now, Aurubis has held 60 % and Codelco has held 40 %
- Joint venture with approximately 110 employees.
- Execution of the purchase agreement is subject to approval by the federal antitrust authorities.

Strategic focus "Efficency": Optimization and continuous improvement in all functions



Approach Continuous improvement of the cost position Excellence in metal extraction Optimization of sales channels Standardization of core processes Production automation

Goals



Project success of more than € 200 million beginning in FY 2019/20

Strategic focus "Responsibility": Our aspiration. Every day.



Approach

- » Focus on sustainability economy, environment and people
- » Collaboration with business partners & stakeholders ensures sustainable commercial success
- » Increased efficiency and emissions reduction
- Management style and corporate behavior



Goals & cornerstones



Aurubis'
Sustainability Strategy
2013 – 2018:

87% of all targets have already been achieved

Managerial
performance and
employee development
are key areas of our activities
for achieving the Vision 2025

PRIMA' -

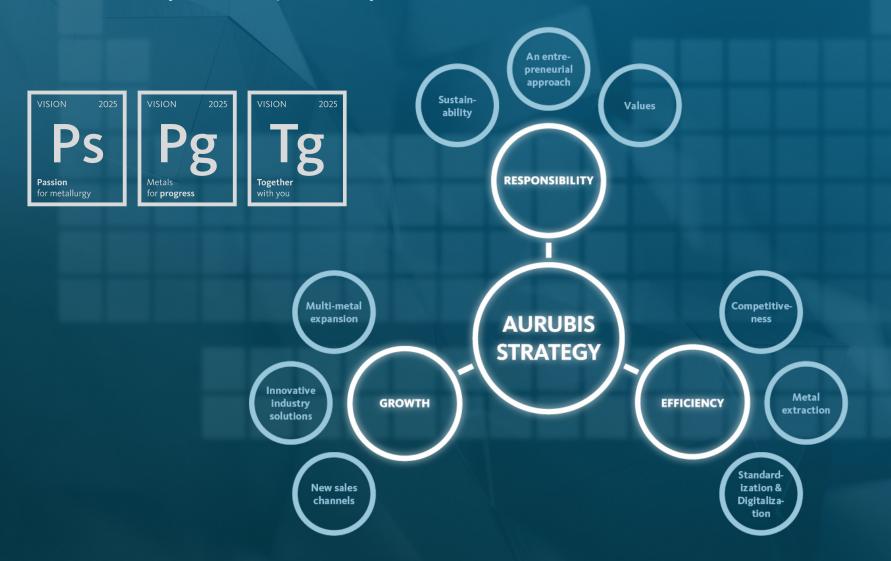
Aurubis' value structure requires all of us to act responsibly

^{*} Performance, Responsibility, Integrity, Mutability, Appreciation

OUR STRATEGY:

∆Aurubis

Growth, Efficiency and Responsibility







Hamburg, March 1, 2018

Disclaimer



Forward-looking statements

This document contains forward-looking statements that involve risks and uncertainties, including statements about Aurubis' plans, objectives, expectations and intentions. Readers are cautioned that forward-looking statements include known and unknown risks and are subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the control of Aurubis. Should one or more of these risks, uncertainties or contingencies materialize, or should any underlying assumptions prove incorrect, actual results could vary materially from those anticipated, expected, estimated or projected.